

CONVERGENCE: YOUR ONE-STOP TO ACCESS THE EUROPEAN HEALTHCARE MARKET

THE DRUG & DEVICE EUROPEAN
VIRTUAL COMPANY

CONVERGENCE IS:



WWW.CONVERGENCE-CRO.COM



We are:

A network of complementary service providers specializing in medicinal products & devices development, partnering to offer integrated support all along the development of your product, from global strategy to local implementation.

Accessing the European market is a challenge for non-European companies developing and commercializing drugs, biologics, medical devices, combination products, gene- and cell-based therapies, tissue-engineering products, or cosmetics.

*Our joint holistic approach will enable you to identify strategies within the complexity of regulations at both European and national levels. We help you **make the relevant and consistent choices from pre-clinical to distribution, through clinical development and health economics**. Based on common scientific and therapeutic grounds, the Convergence network bridges cultural differences between EU countries towards compliance with existing regulations and anticipation of forthcoming changes.*

Our members:

- **Advanced Drug Development Services S.A.S.**
www.adds.com - Aurore André, aandre@adds.com
Clinical development - Data management - Biostatistics - Medical writing - Risk management
Pharmacovigilance and medical device vigilance & Haemovigilance
- **LifeSci**
www.lifesci.biz - David Furst, david@lifesci.biz
Business Strategy and Implementation: Pre-market assessment, bottom-up approach
In-market presence - Market Intelligence - Distributors management & collaboration
Local implementation of marketing strategy
- **Oroxcell**
www.oroxcell.com - Jean Pachot, jean.pachot@oroxcell.com
ADME, Pharmacokinetics - Physicochemical determination - Early formulation
Stability testing and regulatory in vitro toxicology assessment
- **Porsolt & Partners**
www.porsolt.com - Martine Lemaire, mlemaire@porsolt.com
Preclinical disease models with high translational value - Pharmacological in vivo tests and in vitro assays for (re-)profiling drugs - Safety evaluation - from early discovery to regulatory submission (GLP)
- **Voisin Consulting**
www.voisinconsulting.com - Emmanuelle M. Voisin, voisin@voisinconsulting.com
Innovative regulatory strategies - Regulatory submissions - Quality system support
Due diligence & representation of non-EU SMEs - Risk management - Pharmacovigilance,
Medical device vigilance & Haemovigilance

How we work:

Our integrated vision eases your access to the EU market while optimizing development time

Our integrated, multidisciplinary approach aims at integrating all dimensions of product development, in order to bring the appropriate state-of-the-art expertise, where and when necessary.

*We propose to initiate our collaboration with a virtual brainstorming roundtable with the relevant Convergence members. Sharing information about your product and its development with a panel of complementary experts enables you to better position all aspects of its development, **so that you make the right decision at the right time**. Monthly progress review meetings facilitate problem solving, as well as coordinate and fertilize individual Convergence members' contributions to your product development.*

Multiple points of entry to our network give you the flexibility to either consult the expert you need, or assemble the team matching your demand. You can also decide to allow individual members to confidentially consult other network experts, as needed. Our combined experience encompasses a broad variety of therapeutic areas and types of products all along product development.

The benefit of our network:

Saving time and money!

Convergence combines the highest quality of services with the reactivity of mid-size expert companies, in a flexible and fully integrated network of expertise. Our experience working together on a daily basis enables us to provide strategic advice and high-quality ad hoc services designed to meet your needs.

By partnering with Convergence, you pay only for what you need while moving faster through the life cycle product. Take a step ahead!

The Drugs & Devices Convergence Research Organization is a European Network of Expertise aiming at driving the product from its design to life cycle phases.

**We will be happy to tell you more about us – do not hesitate to contact us!
contact@convergence-cro.com**